

Mining Twitter: Analyzing Social Reactions to Products and Brands

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BY DATAWEAVE

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This is the second post in our series of blog posts which we shall be presenting regarding social media analysis. We have already talked about [Twitter Mining in depth](#) earlier and also how to [analyze social trends in general and gather insights from YouTube](#). If you are more interested in developing a quick sentiment analysis app, you can check our [short tutorial](#) on that as well.

Our flagship product, PriceWeave, is all about delivering real time actionable insights at scale. PriceWeave helps Retailers and Brands take decisions on product pricing, promotions, and assortments on a day to day basis. One of the areas we focus on is “Social Intelligence”, where we measure our customers’ social presence in terms of their reach and engagement on different social channels. Social Intelligence also helps in discovering brands and products trending on social media.

Today, I will be talking about how we can get data from Twitter in real-time and perform some interesting analytics on top of that to understand social reactions to trending brands and products.

In our last post, we had used Twitter's [Search API](#) for getting a selective set of tweets and performed some analytics on that. But today, we will be using Twitter's [Streaming API](#), to access data feeds in real time. A couple of differences with regards to the two APIs are as follows. The Search API is primarily a REST API which can be used to query for "historical data". However, the Streaming API gives us access to Twitter's global stream of tweets data. Moreover, it lets you acquire much larger volumes of data with keyword filters in real-time compared to normal search.

Installing Dependencies

I will be using Python for my analysis as usual, so you can install it if you don't have it already. You can use another language of your choice, but remember to use the relevant libraries of that language. To get started, install the following packages, if you don't have them already. We use `simplejson` for JSON data processing at DataWeave, but you are most welcome to use the `stock json` library.

Acquiring Data

We will use the Twitter Streaming API and the equivalent python wrapper to get the required tweets. Since we will be looking to get a large number of tweets in real time, there is the question of where should we store the data and what data model should be used. In general, when building a robust API or application over Twitter data, MongoDB being a schemaless document-oriented database, is a good choice. It also supports expressive queries with indexing, filtering and aggregations. However, since we are going to analyze a relatively small sample of data using pandas, we shall be storing them in flat files.

Note: Should you prefer to sink the data to MongoDB, the `mongoexport` command line tool can be used to export it to a newline delimited format that is exactly the same as what we will be writing to a file.

The following code snippet shows you how to create a connection to [Twitter's Streaming API](#) and filter for tweets containing a specific keyword. For simplicity, each tweet is saved in a newline-delimited file as a JSON document. Since we will be dealing with products and brands, I have queried on two trending products and brands respectively. They are, 'Sony' and 'Microsoft' with regards to brands and 'iPhone 6' and 'Galaxy S5' with regards to products. You can write the code snippet as a function for ease of use and call it for specific queries to do a comparative study.

Let the data stream for a significant period of time so that you can capture a sizeable sample of tweets.

Analyses and Visualizations

Now that you have amassed a collection of tweets from the API in a newline delimited format, let's start with the analyses. One of the easiest ways to load the data into pandas is to build a valid JSON array of the tweets. This can be accomplished using the following code segment.

Note: With pandas, you will need to have an amount of working memory proportional to the amount of data that you're analyzing.

Once you run this, you should get a dictionary containing 4 data frames. The output I obtained is shown in the snapshot below.

```
In [70]: print {k:type(v) for k,v in data_frames.items()}
{'iphone6': <class 'pandas.core.frame.DataFrame'>, 'sony': <class 'pandas.core.frame.DataFrame'>, 'galaxys5': <class 'pandas.core.frame.DataFrame'>, 'microsoft': <class 'pandas.core.frame.DataFrame'>}

In [71]: print data_frames['sony']
<class 'pandas.core.frame.DataFrame'>
Int64Index: 34024 entries, 0 to 34023
Data columns (total 27 columns):
contributors      0 non-null values
coordinates       165 non-null values
created_at        34024 non-null values
entities          34024 non-null values
extended_entities 5562 non-null values
favorite_count    34024 non-null values
favorited         34024 non-null values
filter_level      34024 non-null values
geo               165 non-null values
id                34024 non-null values
id_str            34024 non-null values
in_reply_to_screen_name 2181 non-null values
in_reply_to_status_id 1720 non-null values
in_reply_to_status_id_str 1720 non-null values
in_reply_to_user_id 2181 non-null values
in_reply_to_user_id_str 2181 non-null values
lang              34024 non-null values
place             260 non-null values
possibly_sensitive 34024 non-null values
retweet_count     34024 non-null values
retweeted         34024 non-null values
retweeted_status  6629 non-null values
source            34024 non-null values
text              34024 non-null values
timestamp_ms      34024 non-null values
truncated         34024 non-null values
user              34024 non-null values
dtypes: bool(4), datetime64[ns](1), float64(5), int64(5), object(12)
```

Note: *Per the Streaming API guidelines, Twitter will only provide up to 1% of the total volume of real time tweets, and anything beyond that is filtered out with each “limit notice”.*

The next snippet shows how to remove the “limit notice” column if you encounter it.

Time-based Analysis

Each tweet we captured had a specific time when it was created. To analyze the time period when we captured these tweets, let's create a time-based index on the created_at field of each tweet so that we can perform a time-based analysis to see at what times do people post most frequently about our query terms.

The output I obtained is shown in the snapshot below.

In [89]: print pt

Brand \ Product	First tweet timestamp (UTC)	Last tweet timestamp (UTC)
galaxys5	2014-12-06 19:08:16	2014-12-07 11:31:21
iphone6	2014-12-06 18:38:07	2014-12-07 11:31:22
microsoft	2014-12-06 19:21:04	2014-12-07 11:31:18
sony	2014-12-06 19:31:15	2014-12-07 11:31:15

I had started capturing the Twitter stream at around 7 pm on the 6th of December and stopped it at around 11:45 am on the 7th of December. So the results seem consistent based on that. With a time-based index now in place, we can trivially do some useful things like calculate the boundaries, compute histograms and so on. Operations such as grouping by a time unit are also easy to accomplish and seem a logical next step. The following code snippet illustrates how to group by the “hour” of our data frame, which is exposed as a datetime.datetime timestamp since we now have a time-based index in place. We print an hourly distribution of tweets also just to see which brand \ product was most talked about on Twitter during that time period.

The outputs I obtained are depicted in the snapshot below.

BRANDS TWEET DISTRIBUTION

Number of relevant tweets by the hour (UTC) for sony			Number of relevant tweets by the hour (UTC) for microsoft		
Hour	Total Tweets	Tweet Distribution	Hour	Total Tweets	Tweet Distribution
7	1882	*	7	497	
8	5278	*****	8	1245	*
9	5367	*****	9	3111	***
10	4508	****	10	2060	**
11	2399	**	11	760	
19	3524	***	19	1538	*
20	5966	*****	20	2239	**
21	4838	****	21	2123	**
22	262		22	103	

PRODUCTS TWEET DISTRIBUTION

Number of relevant tweets by the hour (UTC) for iphone6			Number of relevant tweets by the hour (UTC) for galaxys5		
Hour	Total Tweets	Tweet Distribution	Hour	Total Tweets	Tweet Distribution
7	810	*****	7	74	
8	3317	*****	8	372	***
9	2522	*****	9	335	***
10	3107	*****	10	354	***
11	1359	*****	11	163	*
18	483	****	19	591	*****
19	1235	*****	20	371	***
20	1213	*****	21	290	**
21	1482	*****	22	28	
22	76				

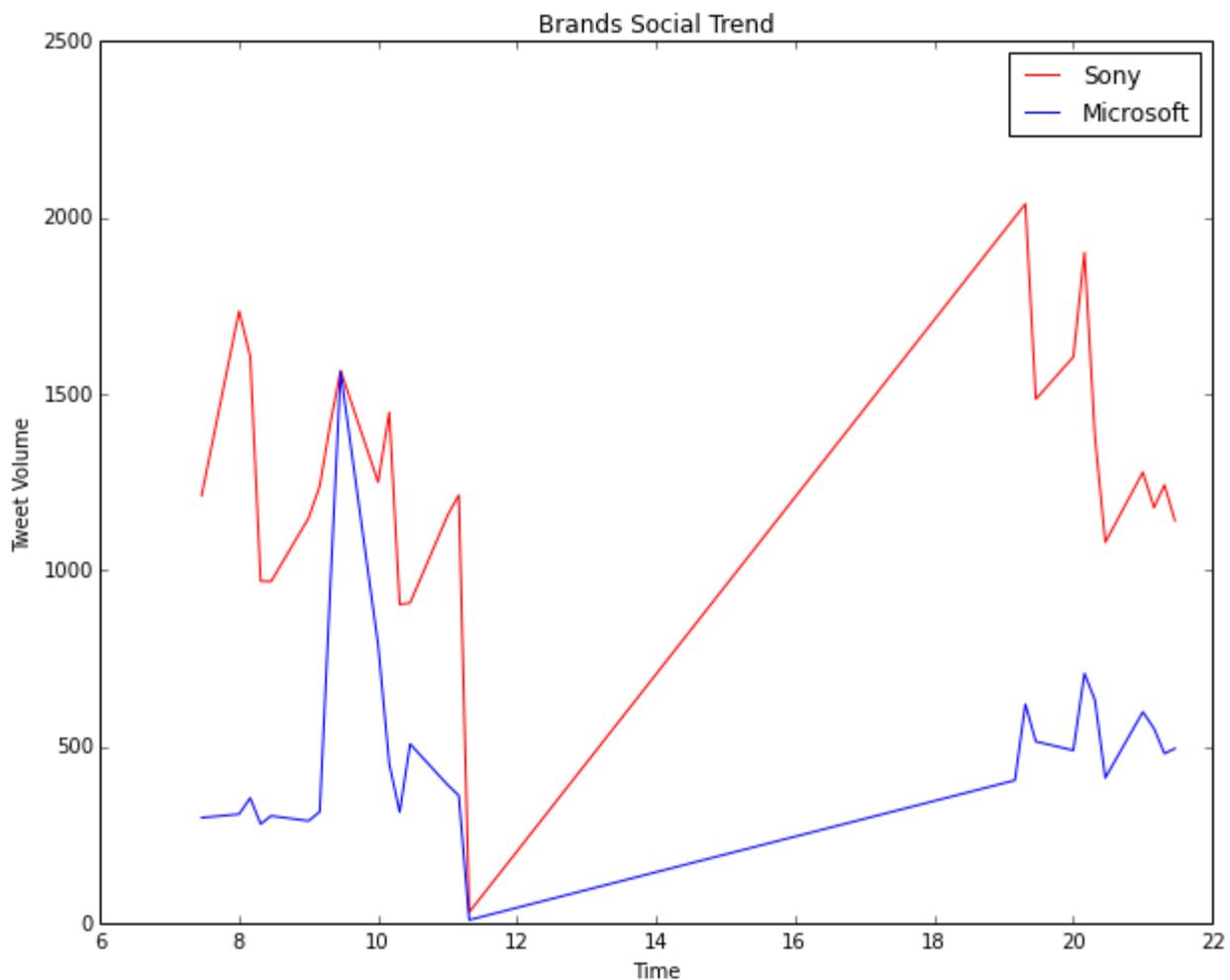
The “**Hour**” field here follows a 24 hour format. What is interesting here is that, people have been talking more about **Sony** than **Microsoft in Brands**. In Products, iPhone 6 seems to be trending more than **Samsung’s Galaxy S5**. Also the trend shows some interesting insights that people tend to talk more on Twitter in the morning and late evenings.

Time-based Visualizations

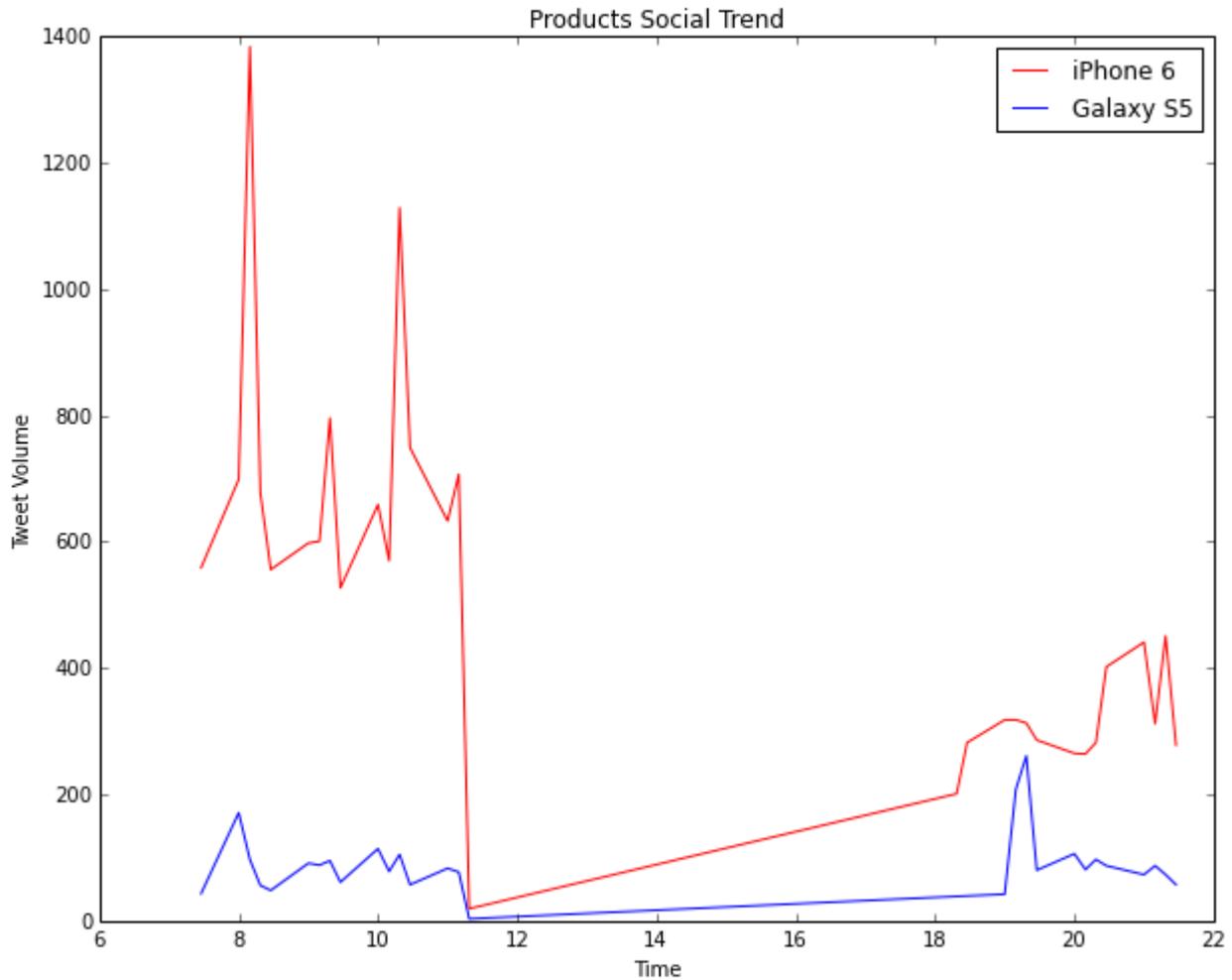
It could be helpful to further subdivide the time ranges into smaller intervals so as to increase the resolution of the extremes. Therefore, let’s group into a custom interval by dividing the hour into 15-minute segments. The code is pretty much the same as before except that you call a custom function to perform the grouping. This time, we will be visualizing the distributions using matplotlib.

The two visualizations are depicted below. Ofcourse don’t forget to ignore the section of the plots from after 11:30 am to around 7 pm because during this time no tweets were collected by me. This is indicated by a steep rise in the curve and is insignificant. The real regions of significance are from hour 7 to 11:30 and hour 19 to 22.

Considering brands, the visualization for Microsoft vs. Sony is depicted below. Sony is the clear winner here.



Considering products, the visualization for iPhone 6 vs. Galaxy S5 is depicted below. The clear winner here is definitely iPhone 6.



Tweeting Frequency Analysis

In addition to time-based analysis, we can do other types of analysis as well. The most popular analysis in this case would be frequency based analysis of the users authoring the tweets. The following code snippet will compute the Twitter accounts that authored the most tweets and compare it to the total number of unique accounts that appeared for each of our query terms.

The results which I obtained are depicted below.

BRANDS: TOP AUTHORS

Most frequent (top 10) authors of tweets for sony

Author	Tweet Count
ptoryy99	247
ticketdonichi	120
ps4ebay	105
xperia_sleeves	100
HackAlertNews	75
rusifar1024	67
music_mycity	63
kameraphoto_k	60
CogGamingNews	60
amzngamestop	59

There are 22989 unique authors out of 34024 tweets

Most frequent (top 10) authors of tweets for microsoft

Author	Tweet Count
TutorialsBank	147
MicrosoftReddit	98
UKXboxone	75
PCSpam	68
USXboxone	59
xboxwiips	56
Popo_Kami	45
ITSummary	35
angelsaya1111	33
bestsoftfb18	30

There are 8214 unique authors out of 13676 tweets

PRODUCTS: TOP AUTHORS

Most frequent (top 10) authors of tweets for galaxy5

Author	Tweet Count
Galaxy_Sleeves	292
Galaxyebay	56
mahfod87	26
CellularDealsV	22
FotishaBoos	19
GaryTinan	19
Prono_high_tech	19
nacline991	18
MolanPoka90	15
HDealsss	15

There are 1517 unique authors out of 2578 tweets

Most frequent (top 10) authors of tweets for iphone6

Author	Tweet Count
iphone6_sleeves	357
TheStarLover1	143
sekai58	126
iPhone6_MNP	87
haraguropink	87
ITnews_NEW	87
zarina_yunus	87
pink_haraguro	86
Tumblryattt	86
iPhone_6_Case	86

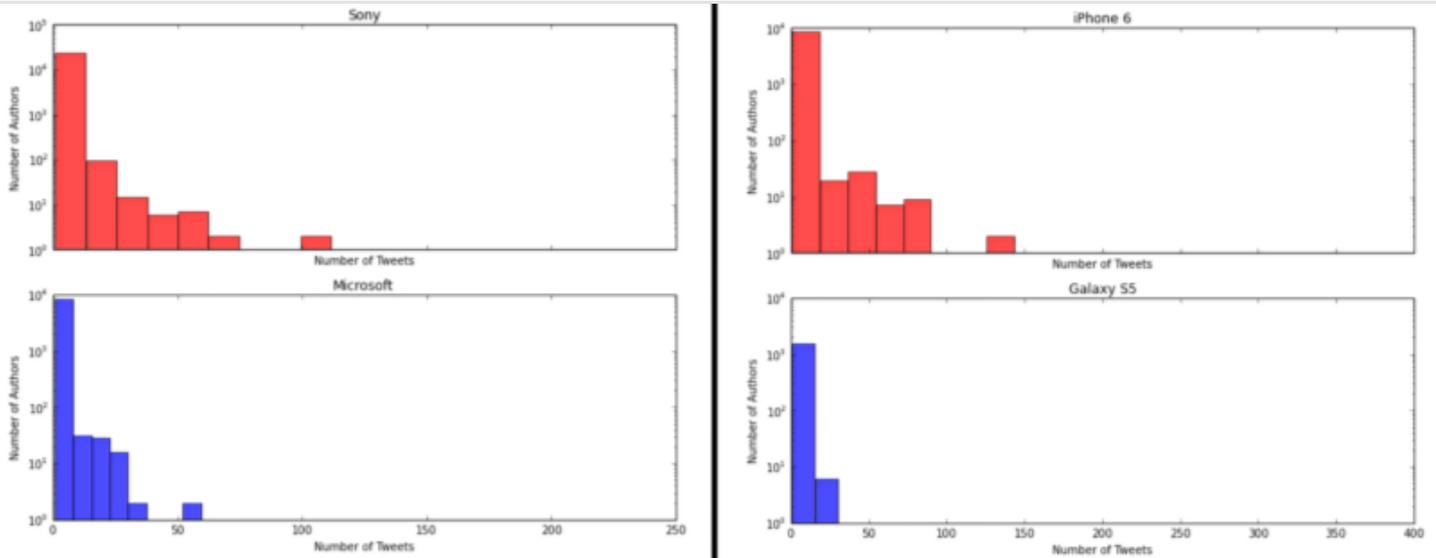
There are 8497 unique authors out of 15604 tweets

What we do notice is that a lot of these tweets are also made by bots, advertisers and SEO technicians. Some examples are Galaxy_Sleeves and iphone6_sleeves which are obviously selling covers and cases for the devices.

Tweeting Frequency Visualizations

After frequency analysis, we can plot these frequency values to get better intuition about the underlying distribution, so let's take a quick look at it using histograms. The following code snippet created these visualizations for both brands and products using subplots.

The visualizations I obtained are depicted below.



The distributions follow the “Pareto Principle” as expected where we see that a selective number of users make a large number of tweets and the majority of users create a small number of tweets. Besides that, we see that based on the tweet distributions, Sony and iPhone 6 are more trending than their counterparts.

Locale Analysis

Another important insight would be to see where your target audience is located and their frequency. The following code snippet achieves the same.

The outputs which I obtained are depicted in the following snapshot. Remember that Twitter follows the [ISO 639-1](#) language code convention.

BRANDS		PRODUCTS	
Top 10 locales for sony		Top 10 locales for iphone6	
Language	Tweets	Language	Tweets
en	20888	ja	8016
es	4025	en	4411
ru	2881	in	1267
ja	2163	de	425
fr	856	fr	409
pt	656	ar	286
de	497	es	226
in	488	tl	136
it	181	th	128
nl	172	und	82
Top 10 locales for microsoft		Top 10 locales for galaxys5	
Language	Tweets	Language	Tweets
en	9193	en	1482
ru	1469	es	355
ja	766	ru	153
es	560	ja	129
fr	358	sk	102
de	272	in	99
in	193	de	69
sk	114	fr	50
uk	97	pt	22
und	93	tl	20

The trend we see is that most of the tweets are from English speaking countries as expected. Surprisingly, most of the Tweets regarding iPhone 6 are from Japan!

Analysis of Trending Topics

In this section, we will see some of the topics which are associated with the terms we used for querying Twitter. For this, we will be running our analysis on the tweets where the author speaks in english. We will be using the nltk library here to take care of a couple of things like removing stopwords which have little significance. Now I will be doing the analysis here for brands only, but you are most welcome to try it out with products too because, the following code snippet can be used to accomplish both the computations.

What the above code does is that, it takes each tweet, tokenizes it and then computes a term frequency and outputs the 20 most common terms for each brand. Ofcourse an n-gram analysis can give a deeper insight into trending topics but the same can also be accomplished with nltk's collocations function which takes in the tokens and outputs the context in which they were mentioned. The outputs I obtained are depicted in the snapshot below.

Analysis for Sony

Most common terms:

```
[(u'sony', 18439), (u'korea', 4738), (u'hack', 3817), (u'denies', 3786), (u'north', 3350),
(u'playstation', 2930), (u'attack', 2067), (u'pictures', 1829), (u'4', 1764), (u'n',
1331), (u'new', 1262), (u'hacking', 1257), (u'ps4', 1248), (u''righteous'', 1247),
(u'cyber', 1217), (u'deed'', 1216), (u''righteous'', 1142), (u'#sony', 1101), (u'camera',
1070), (u'ebay', 1040)]
```

Most common phrases:

Building collocations list

```
north korea; korea denies; 'righteous deed'; sony hack; denies
'righteous'; cyber attack; sony pictures; full read; 'righteous
deed'; ebay price; denies hacking; skylight lets; project skylight;
korea praises; @kat1sss ㄱ; calvin harris; harris feat; wide (c);
performing open; open wide
```

Analysis for Microsoft

Most common terms:

```
[(u'microsoft', 7126), (u'#microsoft', 3492), (u'lumia', 1585), (u'get', 1477),
(u'#lumia', 1343), (u'windows', 1320), (u'questions', 1213), (u'launch', 1197), (u'lot',
1195), (u'#windows10', 1187), (u'xbox', 1183), (u'working', 1180), (u'planning', 1177),
(u'could', 1151), (u'rumors', 1138), (u'state', 1124), (u'1030', 1119), (u'successor',
1029), (u'#windowsphone', 853), (u'@microsoft', 837)]
```

Most common phrases:

Building collocations list

```
rumors state; lumia 1030; #microsoft #lumia; #microsoft #windows10;
successor of...; windows 10...; microsoft could; launch windows;
#windowsphone #microsoft; opinion piece; #windowsos #microsoft;
@keemstarx today; #lizardsquad &; xbox 360; full read; xbox one;
&; @microsoft; #windows #os; ebay price; budget version
```

Some interesting insights we see from the above outputs are as follows.

- Sony was hacked recently and it was rumored that North Korea was responsible for that, however they have denied that. We can see that is trending on Twitter in context of Sony. You can read about it [here](#).
- Sony has recently introduced **Project Sony Skylight** which lets you customize your PS4.
- There are rumors of Lumia 1030, Microsoft's first flagship phone.
- People are also talking a lot about Windows 10, the next OS which is going to be released by Microsoft pretty soon.
- Interestingly, "ebay price" comes up for both the brands, this might be an indication that eBay is offering discounts for products from both these brands.

To get a detailed view on the tweets matching some of these trending terms, we can use nltk's concordance function as follows.

The outputs I obtained are as follows. We can clearly see the tweets which contain the token we searched for. In case you are unable to view the text clearly, click on the image to zoom.

```
Tweets for Sony talking about hack
Building index...
Displaying 25 of 3817 matches:
lhstwiJhg0 maybe all data from first hack but now employees under attack ultra
e upon a monster vita port sony sony hack families threatened 'make your compa
lcedppe 'sonypocalypse' why the sony hack is one of the worst hacks ever http:
of princess beatrice leaked in sony hack - forbes http://t.co/gcta0v3oip #yph
od studios boost security after sony hack http://t.co/uxyiz7kpl2 @darkwonders
od studios boost security after sony hack http://t.co/yzllnbyqvw rt @maximilia
password lessons after the 2011 psn hack (techdirt) http://t.co/cjmlnxgdai so
mlnxgdai sony pictures entertainment hack employees' families threatened in la
hackers responsible for massive sony hack have send emails to several sony emp
http://t.co/rvsie8xpwiy sony pictures hack appears to be linked to north korea
o port usf4 over too movie news sony hack reveals princess beatrice's salary h
hackers responsible for massive sony hack have send emails to several sony emp
ees http://t.co/dcznl1qnu4 #han sony hack signs point to north korea http://t.
for ps4 http://t.co/09wefftsf6 sony hack signs point to north korea http://t.
hackers responsible for massive sony hack have send emails to several sony emp
hackers responsible for massive sony hack have send emails to several sony emp
on @thejournal_ie if north korea did hack sony it's a watershed moment in cy
hackers responsible for massive sony hack have send emails to several sony emp
ore people get on psn sony's massive hack has given us an eerie peek behind th
ech new email from the sony pictures hack http://t.co/yvjpewpkrn sony smartwat
y first stage a350 abregue ubxow sony hack reveals princess beatrice's salary h
o/azbv19esxl #ps4 #cogps4 #sony sony hack reveals princess beatrice's salary h
mails' sent to sony employees after hack #technology http://t.co/q6zm5hjiaiu @
there's gold in them hills! re:sony hack reveals top-secret profitability of
aio vpc-s12x9e/b notebook zbjgg sony hack reveals princess beatrice's salary h
```

```
Tweets for Microsoft talking about Lumia 1030
Building index...
Displaying 25 of 1119 matches:
ix it microsoft not working on lumia 1030 in the works http://t.co/q1cexxvfve
microsoft could be working on lumia 1030 the successor of http://t.co/an5subx
microsoft could be working on lumia 1030 the successor of http://t.co/p7pfgu
microsoft could be working on lumia 1030 the successor of http://t.co/fdghpx
microsoft could be working on lumia 1030 the successor of http://t.co/kd4xyx
microsoft could be working on lumia 1030 the successor of http://t.co/vobalp
microsoft could be working on lumia 1030 the successor of http://t.co/ks8yog
microsoft could be working on lumia 1030 the successor of http://t.co/rhn5r2
microsoft could be working on lumia 1030 the successor of http://t.co/senplv
microsoft could be working on lumia 1030 the successor of http://t.co/ztnovs
microsoft could be working on lumia 1030 the successor of http://t.co/21a12q
microsoft could be working on lumia 1030 the successor of... http://t.co/lcwg
microsoft could be working on lumia 1030 the successor of... http://t.co/7k4h
microsoft could be working on lumia 1030 the successor of... http://t.co/6jyp
microsoft could be working on lumia 1030 the successor of... http://t.co/wlaf
microsoft could be working on lumia 1030 the successor of... http://t.co/ztky
microsoft could be working on lumia 1030 the successor of... http://t.co/oj1e
microsoft could be working on lumia 1030 the successor of... http://t.co/8rvc
microsoft could be working on lumia 1030 the successor of... http://t.co/frri
microsoft could be working on lumia 1030 the successor of... http://t.co/kz9i
microsoft could be working on lumia 1030 the successor of... http://t.co/zfnf
microsoft could be working on lumia 1030 the successor of... http://t.co/ttu1
microsoft could be working on lumia 1030 the successor of... http://t.co/qe0a
microsoft could be working on lumia 1030 the successor of... http://t.co/wk3m
microsoft could be working on lumia 1030 the successor of... http://t.co/s7du
```

Thus, you can see that the Twitter Streaming API is a really good source to track social reaction to any particular entity whether it is a brand or a product. On top of that, if you are armed with an arsenal of Python's powerful analysis tools and libraries, you can get the best insights from the unending stream of tweets.

That's all for now folks! Before I sign off, I would like to thank Matthew A. Russell and his excellent book [Mining the Social Web](#) once again, without which this post would not have been possible. Cover image credit goes to TechCrunch.

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BRANDS

DATA ENGINEERING